



Business Services



"A personal phone call allows you to better access a patient's compliance progress and enables you to guide a patient who may be reluctant to purchase new supplies. Unfortunately, OSA patients are more active than traditional respiratory patients, so these phone calls are best made in the early evening or on weekends"

~Laurie Scott, U.S. Marketing Manager, Respironics, Murrysville, PA

FREQUENTLY ASKED QUESTIONS

How soon can I get started?

Get started today by contacting your Account Representative. We'll start the process of enrolling your facility immediately.

What type of software is involved?

No separate software is required. We work directly from your existing billing platform! This allows your staff to view results live, and all patient notes are captured directly in your billing note fields.

I am not comfortable with automated IVR or HC Voice solutions that do not allow for a real patient conversation. Why are you different?

We provide live, expertly trained CPAP fulfillment operators to actually speak with your patient base, helping answer patient questions and ultimately driving results.

What billing software's do you work from? Please contact Bargmann Management today to discuss your software platform.

Can I customize my process?

Absolutely! We realize each providers needs are unique. Please contact Bargmann Management today to discuss your customization requirements.

Bargmann Management Sleep Success Services
Because no technology can replace live patient interaction

Bargmann Management provides a better way to reach patients who need frequent monitoring. We've developed a personalized **CPAP compliance and supply reorder solution** that works directly off your billing platform, providing enormous flexibility while driving a significant supply revenue stream.

Bargmann Management's Sleep Success Services provides a vital revenue stream to counteract your significantly shrinking profit margins. Here is how we help your business:

- Our trained industry experts provide increased and consistent live patient interaction
- High-volume HME/DME call processing center, working days, nights and weekends
- Dramatically improve your CPAP follow-up
- Increase your revenues through higher supply reorders
- Built-in skip tracing services (locating patients with bad phone numbers and/or addresses)
- Optional phone number and address service update service directly into your billing software
- Optional collection of co-pay and/or deductible at time of order!
- Fully HIPAA compliant

Bargmann Management Sleep Success Services are committed to providing the highest quality CPAP compliance and supply reorder system to the HME/DME industry, enabling each provider to experience variable-cost, high quality business services. We specialize in allowing our providers to conserve valuable resources, while focusing their effects on core business functions that allow for a significantly higher return on investment.

Partnerships focused on Core Competencies are the key to a provider's future financial success. Today's provider base needs expert partners to significantly improve their efficiencies and maintain a significant profit margin. Bargmann Management provides state-of-the art, personal solutions to provide the proper business processes in your company to ensure financial success.